

July 7, 2016

Dear Northfield Township Board Members and Township Manager,

Peoples Express (PEX) appreciates the \$10,000 contract from Northfield Township for October, 2015 through September, 2016. Your contract has significantly reduced the cost for rides for your residents. As you may recall, by giving PEX the money up-front, PEX was able to match your money with grant money.

Due to the Township's contract, the residents are paying \$5 for out of town rides (within Washtenaw as per the grant requirements). Most of these trips are for seniors and people with disabilities. Without this contract, the residents would pay around \$45 for these rides. From October, 2015 to May 2016, PEX has provided 875 out of town rides. Please see the attachment for more details.

In addition, PEX is providing rides in town. The cost for these rides is \$1 for the residents because of your contract. Without this contract, the cost for these rides would be \$12 for your residents. From October, 2015 to May 2016, PEX has provided 73 in town rides. Please see the attachment for more details.

Based on the number of rides for the Northfield Township residents through May 2016, the amount for the township is \$10,428. It is estimated for the entire year, the amount would be around \$16,600 (taking the average of the last 5 months). Please see the attachment for more details.

Based on the rides being provided and the reduced cost to the Northfield Township residents due to your contract, PEX is asking Northfield Township to again consider a contract for at least \$10,000 to PEX for the coming year (October, 2016 through September, 2017).

Please let me know if more information is required.

Sincerely,

Lenore Zelenock  
PEX Treasurer  
374-395-6983